

# The Digital Key to your Target Group

**Company Presentation** 

**FOLLOW** 

# About us



# We are three Brothers from Switzerland who are passionate about Luxury Goods and Social Media

Thomas

Vasco

Thierry









### Who we are

- We grew up near Biel / Bienne, the Swiss watchmaking capital
- Thomas is our content creation specialist with a background as car salesman
- Thierry has strong background in marketing & management on global markets
- Vasco adds valuable experience as investment advisor

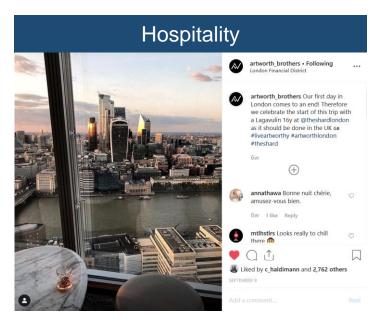
# We embody the Gentleman Lifestyle and know how to promote it online



- · We love to wear tailor-made suits
- Our community is eager to get inspiration through us



- Swiss made watches are our passion
- We never wear watches that do not adhere to the Swiss made standards



- We collaborate only with best-inclass 5 star hotels or similar
- A selective approach to hotel collaborations is important to us

# We love to partner up with Swiss Brands









**GRAND HOTEL** 

ZERMATTERHOF



# Swissness is Key

#### **Watches**

We only wear and promote
 Swiss made watches

### **Suits**

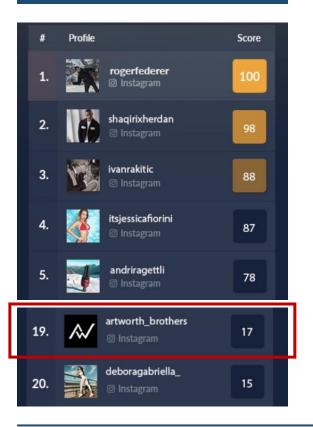
 All our suits are from Zurich and Biel / Bienne based tailors

### **Hotels**

 Most collaborations are with iconic Swiss 5 star hotels

# We run one of the 20 most influential Instagram Accounts in Switzerland

## Top Influencer



## Successful Campaign



## Top ranked by Influencer-Check

## Ranking

 Monthly released ranking by marketing agency Jung von Matt in collaboration with Universität St. Gallen

## **Top Influencer**

 Ranked 19<sup>th</sup> overall in November 2018 edition

## **Successful Campaigning**

Our post for the Starbuck
 Signature Chocolate Campaign
 was awarded 'most successful'

Source: influencer-check.ch

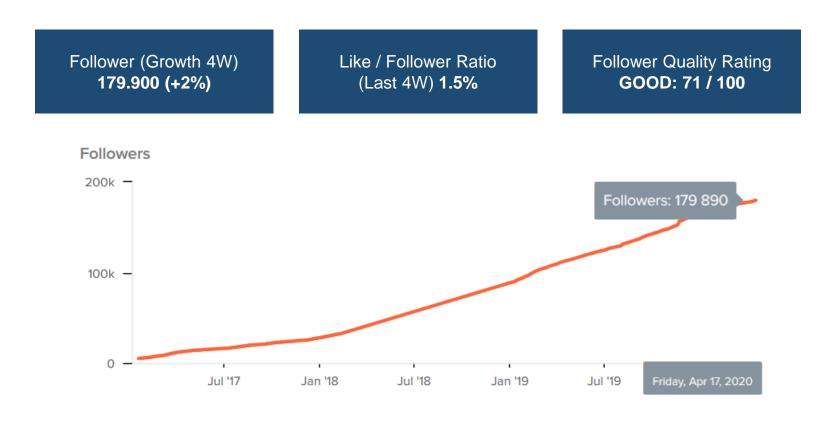
November 2018

# 2

# Metrics of Artworth on Instagram



# With 2% Growth, @artworth\_brothers has a fast growing Community on Instagram



Source: hypeauditor.com

likeometer.co

# We reach Fashion and Lifestyle Enthusiasts worldwide

## Weekly Profile Visits

14915 profile visits in the last 7 days



1'609 Posts 179 k Followers **717** Following

#### **Artworth Brothers**

Product/Service

Three ambitious brothers from Switzerland Taking you on a journey through Swiss watches, sartorial elegance, gentleman's lifestyle & cars! artworth.ch/blog/Biel, Switzerland













# Repost Partners







menwithclass \*







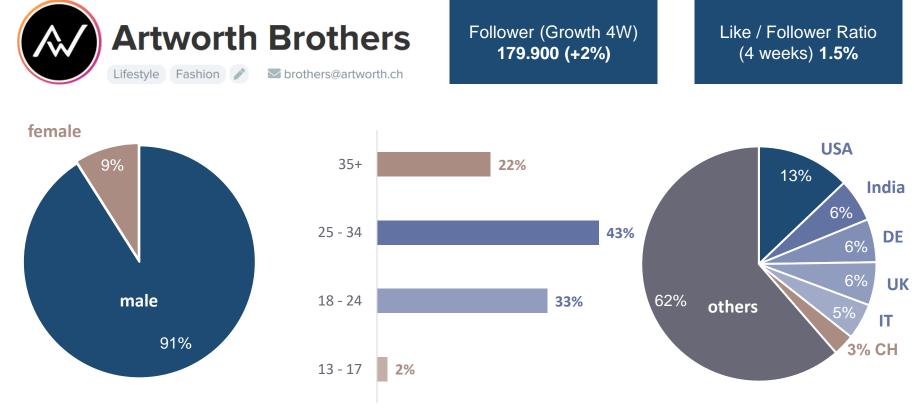


### March 2020

- 309 Reposts
- Reposts by pages with +5M followers
- Up to 25k likes per reposted pic
- Features on a regular basis by 4 pages with +1M followers

Source: instagram.com

# Our Audience is predominantly male, between 18 and 34 years old & from the USA or Europe



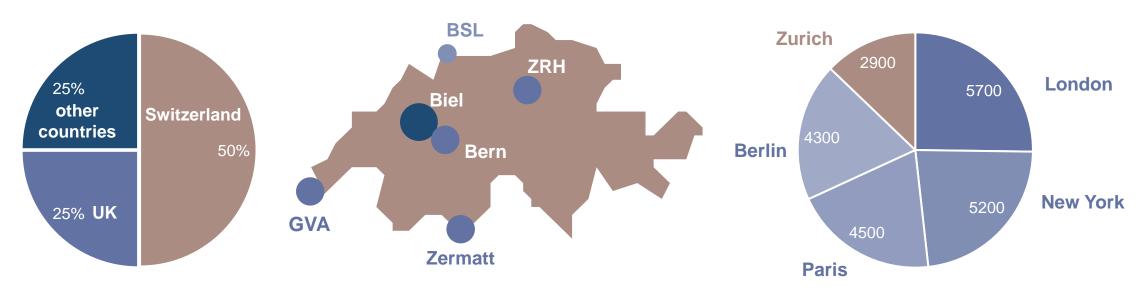
Source: HypeAuditor (2019) Instagram (2019)

# We have a strong Focus on Switzerland and our Swiss Followers are among the most engaging

Share of Revenue artworth.ch/shop

**Geographic Distribution of Posts**@artworth\_brothers

Audience by Cities
5 largest



Source: HypeAuditor (2019) Instagram (2019)

# Our Engagement Rate fluctuates between 1.5% and 2.5%

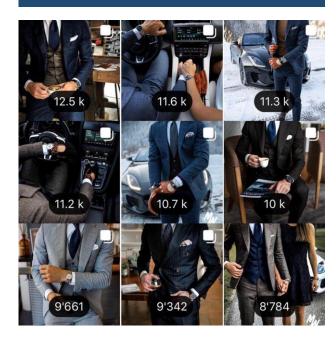
# Posts by Impressions



# Posts by Reach



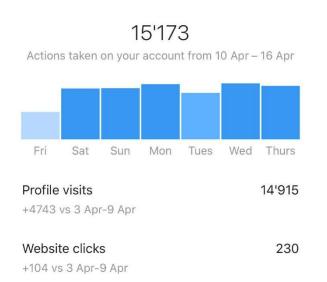
# Posts by Engagement



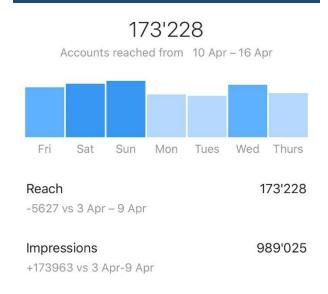
Source: instagram.com

# With our Content we reach up to 170k People every Week, over 5'000 watch our Instagram Stories

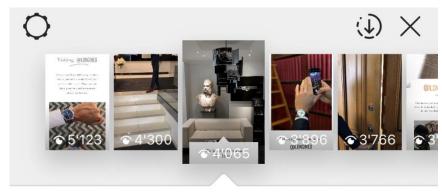
## Weekly Interactions



## Weekly Reach



# **Instagram Stories**



€ 4'065







Source: instagram.com

# Our Gentlemen's Lifestyle Blog is being visited by 2'200 or more People every Month



log

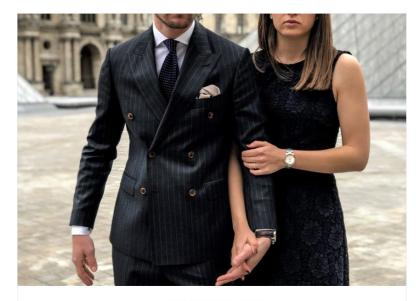
Busines

Contact

artworth.ch | February 2020

#### Artworth Brothers

Welcome to our Gentlemens World! Three brothers from Switzerland loving life, working hard for their dreams and enjoying every moment to the fullest.



#### Paris | When to visit?

When talking about the city of love, only one can come to mind: Paris! So when is the ideal time for a gentleman to plan a trip with his loved one? Artworth has set out to find that out! Paris in full bloom If you

#### Categories.

Lifestyle

Fashion

Cars

Watches Whisky

#### Instagram.

Unable to communicate with

Visit the Artworth Brothers Feed!

### **Users**

• 2'200

### **Sessions**

• 2'700

## **Average Session Duration**

• 00:01:16

## **Percent of Sessions by Channel**

- 61% Social
- 22% Direct
- 17% Others

Source: Google Analytics

# On Average, our Blog gets 6'800 Views per Month



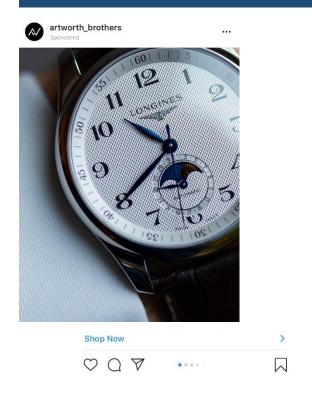
Source: artworth.ch

# **E-Commerce**



# We support your E-Commerce Activities by advertising our Posts to a specific Audience and add the Link to your shop in Stories or our Bio







## E-Commerce

### **Sponsored Post**

 We can advertise a post with your product to a specific audience in Switzerland or abroad!

### **Story Swipe-Up Link**

 A link to you webshop is added to one of our stories to generate traffic.

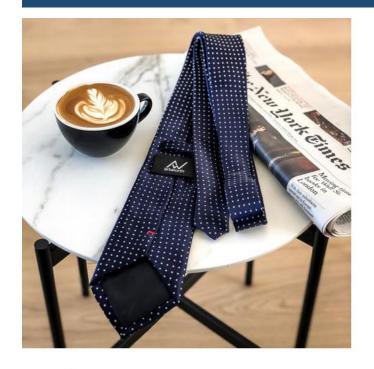
#### Link in Bio

 By adding the link to your webshop in our bio, we can guide our followers to your shop!

Get the most out of a collaboration with us by generating more traffic on your webshop!

# Artworth can sell you Brand's products directly on our Shop









AW Blue Plain Tie

## E-Commerce

### **AW Shop**

 High-quality goods can be sold on our web shop: artworth.ch/shop

## **Drop shipping**

 Our products can be sold on your web shop within a drop shipping arrangement

### Sourcing

 We can help you source products in China



We support you in sourcing, offer drop shipping opportunities and sell your goods in our store!

# 4 Portfolio



# A Selection of Collaboration Partners



































MÖVENPICK

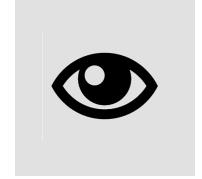


TOM FORD

# Added Value



# We help you increase 4 Things...



Reach

Reach more potential customers through social media.



Clicks

Get more clicks on your content because of an increase in reach.



**Engagement** 

Encourage more social action (like, comment & share) through great content.



Conversion

Increase sales through greater visibility on social media.

# ... so you can reach your Goals



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# Imprint



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