# Media



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#### Who am I? What Do I Do?

My Name is Jay Jay Ghat. I am a former journalist and attorney, and a veteran multiplatform content creator and social media branding consultant, specializing in Pinterest marketing, YouTube education and content creation.

I reach millions each day through Clubhouse, YouTube, Facebook, Twitter, Pinterest, Medium & 5 Blogs.

I also help creators and StartUp brands establish a social media and digital presence. In adddition, I help Creators and influencers convert followers and influence into income.



#### Platforms Used



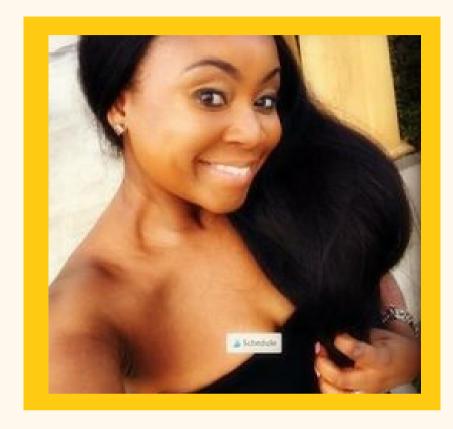
#### Clubhouse

I co-run two clubs, with a combined 10,000 members that focus on YouTube, including one as a creator partner for the vidIQ browser extension. I co-host rooms weekly and have developed a trusted reputation among rising/new/veteran YouTubers since 2020.



#### YouTube

I publish 1-2 videos weekly inside my Pinterest Social Media & YouTube Eduction YouTube channel and membership. Ocassionally, I publish videos on the other four channels I own and/or manage, including my YouTube official verified Bellyitch channel and another one owned by Grammy nominee, Wayna.



#### **Pinterest**

I have 411,000 followers and reach between 3-10M people monthly on Pinterest via my main account, parenting site Bellyitch and on other accounts I own and manage. I use platform to help elevate brand recognition, create repeatable touch points, encourage engagement and lead generation opportunities for myself and clients



#### **Blogs**

I publish on 5 self-hosted blogs and on Medium and LinkedIn on topics ranging from tech, parenting, beauty, lifestyle fashion and weekly, I promote content published on them on their associated social media accounts: Facebook, Instagram, Twitter, Pinterest.

#### How 1 Differentiate from Others

- I Close Caption and Use Alt
   Text to benefit the Disability
   Community and to ehance
   content SEO discoverability.
- I create my own social media branding videos and photos or source, with credit, the highest quality visual content available online.
- I use my knowledge & experience from my extensive Legal, Public Relations & Digital Marketing education and work background in content strategy.

I use my awareness of branding to relay a cohesive aesthetic, clean, minimalitic and polished using branded fonts and colors.



arget Audience







- Parents
- Millenials
- GenZ
- Generation X

- MicroBiz Owners
- ECommerceShopkeepers
- Influencers
- Content Creators
- C-Suite Executives
- Small Corporations

+3M

Reach

+3.5-10%

Click Thru Rate

+4.5M

**Impressions** 

+67,000

**Engaged Audience** 

## General Stats

**BLOG** 

60%

SEO Organic Traffic 27%

Social Media
Traffic
(90% Pinterest)

72%

Traffic from Mobile

#### **Social Media Audience**

55%

67%

50%

Traffic from Google Search Traffic from Female audiences

Traffic from Safari/iOS devices

#### NY/LA

US Cities delivering audiences

#### UK/CA

Non US countries delivering most traffic



25-34

68%

Age for All Content

of the public is in the United States

### Pirterest Stats

63% 45.9%

iPhone

age 35-34

female

90.5%





1.5M 275K 40%

Impressions Views

Average Video
View Duration on
longform YT &
Pinterest content

3.4M-10M

**Monthly Views** 

65k

Engaged Audience 50K

Followers

2.5M

Audience

#### Case Study: Hawa Lewis Pinterest

- Hawa Lewis is a Lifestyle nano Influencer and YouTuber who has 15k folllowers across various social media platforms, w/ the most engaged on Instagram.
- She wanted to expand her Pinterest Reach.
- I launched her campaign in Oct. 2021, and within 2 months of working w/her, she now had a half million monthly views.



#### Case Study: Scope Property

- Scope Property
   Management manages
   multi-family housing and
   wanted to use social media
   to drive attention to active
   listings and its capacity to
   manage properties to
   expand its portfolio.
- Withing one month, I and my staff launched a new Instagram & reignited a stale LinkedIn account & 10X engagment, follows and reach.
- We had the most dynamic impact on its LinkedIn account which saw a 3,450% increase in followers and a 616% increase in page views



616% Increase in page views

364% increase in unique views

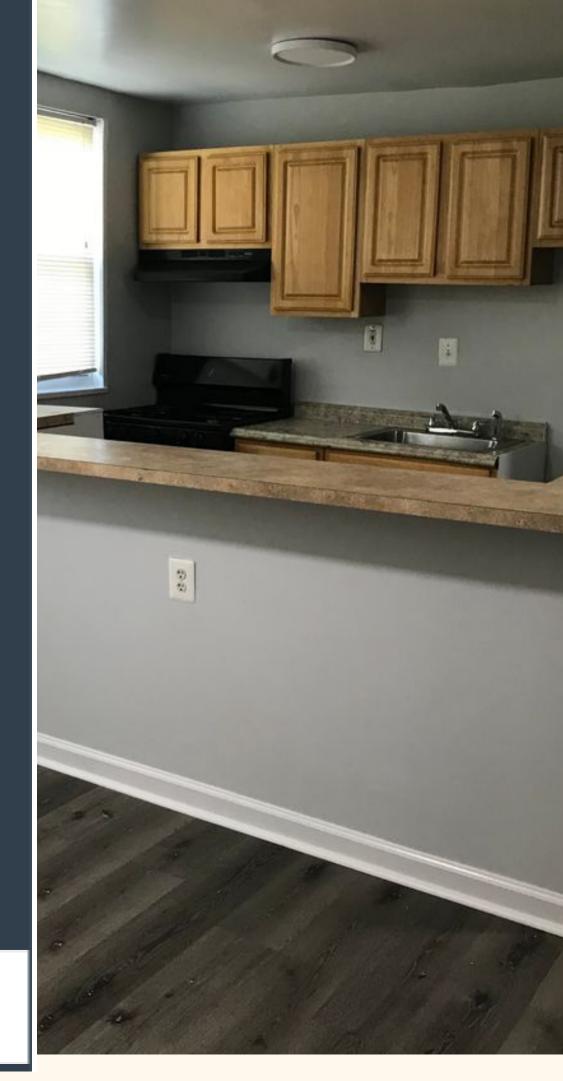
30% New Followers are in Business Development

3,450% increase in followers

66% of new followers

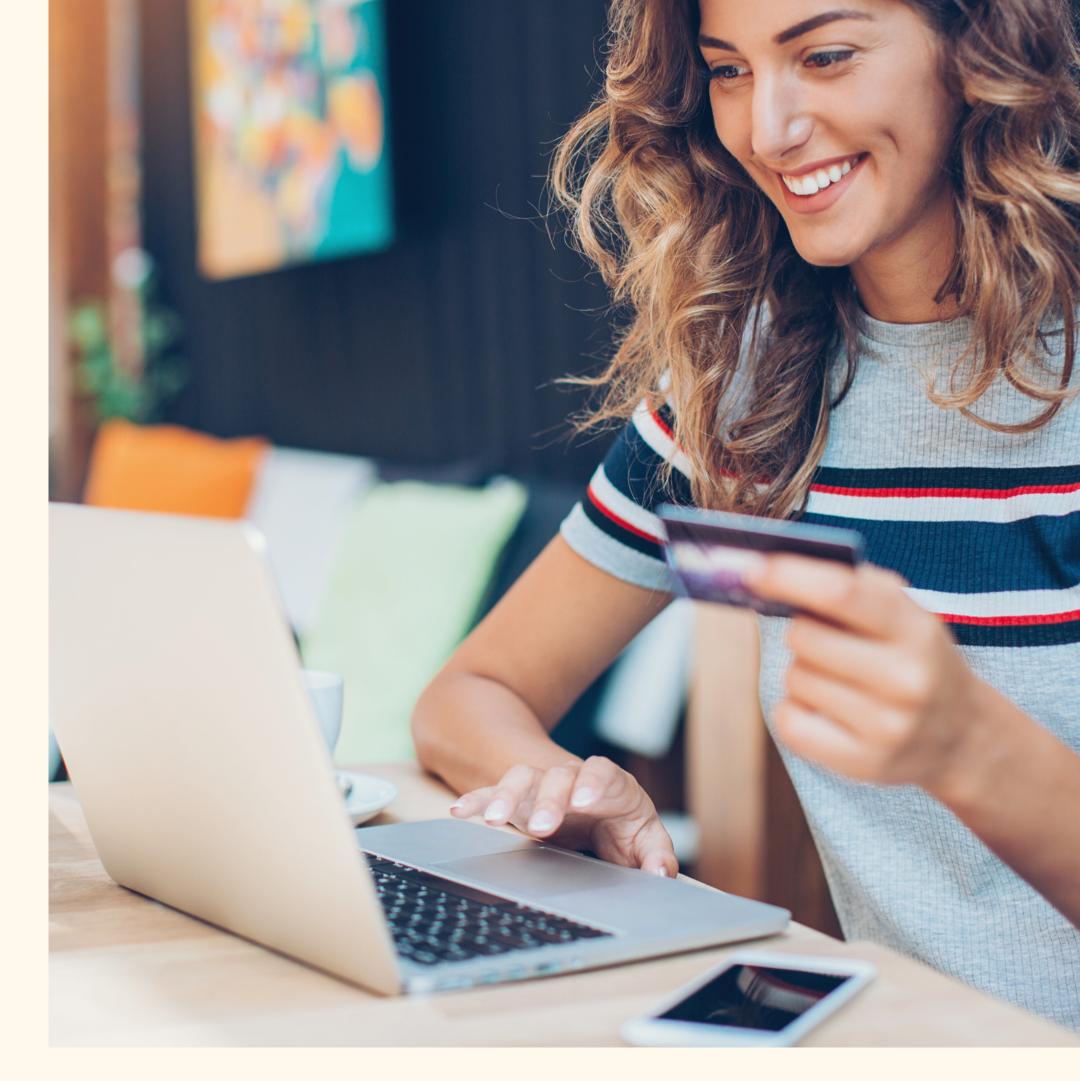
71 43,450%

New followers in the last 30 days Nov 8, 2021 - Dec 8, 2021



#### **Ecommerce Conversions**

- Engagement Rate As a nano influencer, I have an average engagement across all platforms of 3.2% which is more than double the average for all influencers (1.5%). My monthly engaged audience on Pinterest is 76,000.
- Conversion Rate I have a trusted relationship with may audiences and able to convince them to make purchasing decisions based on my reviews, endorsement and by example.
- Reputation Because I have been an attorney, a PR pro, a columnist & a leader and trusted coach & guide on platforms like Clubhouse, I have developed a reputation where I am respected & followed by industry leaders and others like Barack Obama, Martha Stewart, E!, BravoTV, and many other notable accounts.





#### How can we work together?

If you have a new company, product or campaign ready to launch, I can help you amplify your announcement and offering in two ways. I will:

- 1) produce content on your behalf & present it to the 83K followers & subscribers to my blogs & social media accounts; and/or arrange for professional content creators to produce copyright free organic native content for your use in advertising campaigns.
- 2) give you the benefit of my knowledge of SEO to maximize reach beyond my and your network, and upgrade your existing presence to create a cohesive and aesthetic appeal.

Both efforts will get new markets & audiences to your offering.

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#### Sponsorship/Brand Deals







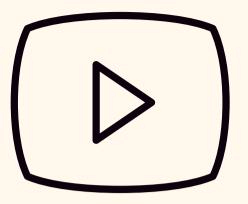
- Create 4 Idea Pins
- Create 2 Vertical Videos
- Create 4 Static Pins
- Create 1 YT video or Blog Article promoting client/target site for Pinterest pins



#### Mixed Platform

#### Most comprehensive and Robust Promotion Package 10 Mentions Per Month

- Search Engine Optimized Blog Article (cross posted on Jenebaspeaks, Techyaya & Medium)
- Giveaway (Blog or YT hosted)
- Pinterest Idea Pin
- Pinterest Video Pin
- YouTube Videos
- Instagram Video Post
- Twitter Post
- Facebook Page Post
- Clubhouse Room



#### YouTube

#### 3 Month Minimum Engagement

- Create 2 YouTube
   Videos
- Cross promote each video my on IG,
   Pinterest, Twitter, FB & Clubhouse
- One 1-hour Strategy Session
- Create 1 Short Vertical Video for Reels, TikTok, Idea Pins & YT Shorts

#### A La Carte Offerings

Although I recommend a minimum engagement of 3 months, I offer one-time service offerings to meet your needs.



#### **BLOG**

1 publication of a search engine optimized blog post (repurposed on Medium)

5 Highly converting
Pinterest Pins

Promoted in all of my social media
(Organic/SEO Optimized)

\$25 Ad Buy included

Giveaway Extra



#### **YOUTUBE VIDEO**

+ 1 Dedicated SEO optimized YouTube Video

+2 Pinterest Graphics

+1 Vertical Video version

+1 Idea Pin version

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# lexpect see you soon!



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Thank you! Jay Jay Ghatt
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